H1 Financial Performance 2026

Conference call

From 1st January – 30th June 2026

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Todays presenters

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Agenda

- Business update
- Financial update
- Q&A

Seven add-ons acquired during 2026

JANUARY

NTI enters Switzerland with acquisition of Hurni Engineering Sárl & Intercad SA

The acquisition of the two Autodesk gold partners Hurni Engineering Sárl & Intercad SA marks NTIs entry into the Swiss market.

MAY

NTI acquires Cadbim in Brazil

NTI completes the third acquisition in Brazil with the addition of Cadbim which will further strengthen our position in the Latin American market. Cadbim adds further strength to our consulting and operational capabilities within specialized digital engineering services.

JUNE

NTI enters Portugal with acquisition of DiRoots

With the acquitistion of DiRoots in Portugal NTI is now present in 15 countries spread across Europe and Latin America. DiRoots develops productivity and automation software for architecture, engineering and construction professionals. The acquisition is a substantial strengthening of our own product suite.

AUGUST

NTI acquires Cadesign base in Denmark

NTI strengthens our IT capabilities in Denmark with the acquisition of Cadesign base who is a specialized managed IT, cloud infrastructure and cybersecurity service provider

AUGUST

NTI acquires INTECH and RMR Systems in France

NTI further strengthens its position in France with the acquisition of the two Autodesk gold partners INTECH and RMR Systems. In the coming months the four French entities will merge into one, and Phillippe Faucoeur (Former CEO of RMR Systems) will become MD of NTI France

A new organizational setup

- Eva de Groot appointed as new COO as per 1st June 2026

- Former MD of NTI Netherlands

- A new organizational setup strengthens collaboration, scalability and operational excellence

AI at NTI

AI in what we deliver

*A **growth lever** – AI makes our solutions more impactful*

- **Autodesk platform**

  AI is embedded in the platform as augmentation, contextual assistance that lifts speed, quality and breadth of thinking, automation, cutting repetitive manual steps and errors, and analysis, turning complex data into real-time, actionable insight. NTI is the navigator that drives adoption and value realisation.
- **NTI Software**

  Our most AI-advanced product, Real-Time LCA, is live with in-platform AI features for 2,500+ users - our first direct AI revenue from NTI software.
- **AI-Powered advisory & Services**

  As customers move from AI interest to adoption, our advisory, implementation and training services capture the value.

AI in how we work

*An **efficiency lever** – faster, better delivery, and shift to higher-value work*

- **Faster leaner software development**

  Share of AI-assisted code has risen from under 10% to over 90%. Autonomous development agents are daily practice, cutting build and debug time and freeing developer capacity for the product roadmap.
- **Stronger commercial value**

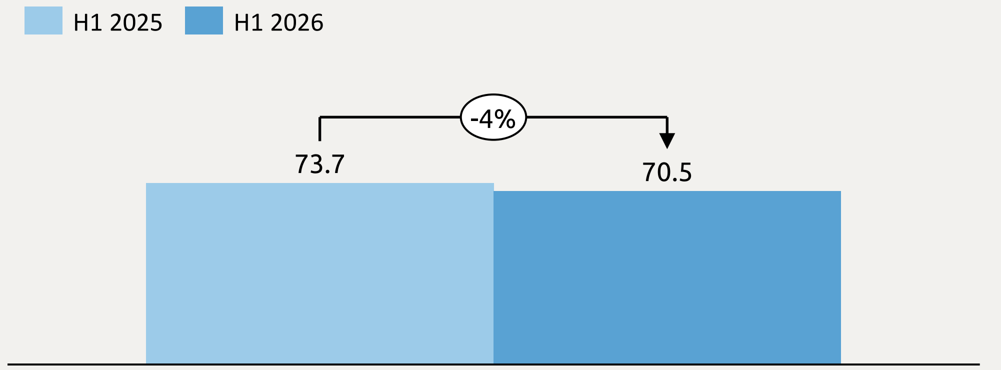
  AI sharpens renewals and expansion. AI/ML health signals flag expansion opportunities and churn risk as they emerge on our existing customer base.
- **Freed capacity for higher-value work**

  AI removes manual efforts in sales, consulting, marketing, finance and support, shifting people from admin to higher-value work.

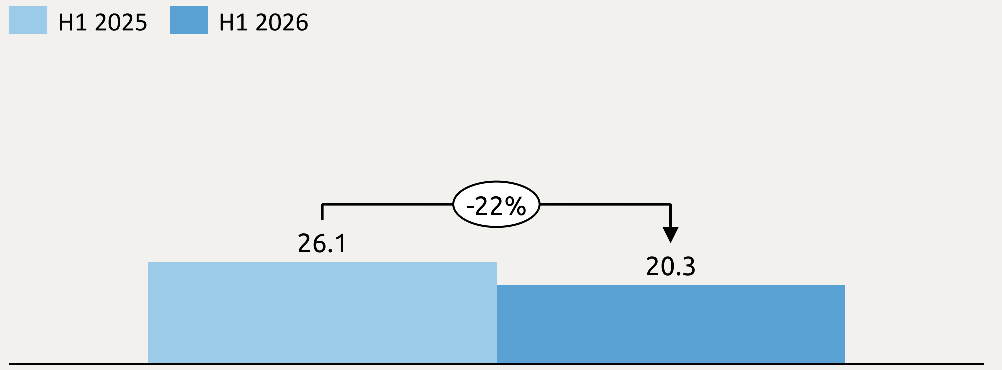
Key financials, H1 2026

	Group	
EUR '000	H1 2026	H1 2025
Revenue	70,454	73,746
Gross Profit	63,908	67,399
Earnings before Interest, Tax, Depreciation, Amortisation (EBITDA)	17,846	24,502
Adjusted EBITDA[1]	20,268	26,147
Financial Ratios		
Gross margin	90.7%	91.4%
Adjusted EBITDA margin	28.8%	35.5%
Accrual revenue growth[2]	2.4%	n.a.
Accrual adjusted EBITDA growth[2]	12.5%	n.a.

Revenue
mEUR



Adjusted EBITDA
mEUR



1. EBITDA adjusted for non-recurring items which refers to items that are not directly related to the normal operations of the company, for example, costs for transactions, integration and restructuring
2. Accrual figures including proforma for acquisitions

nti

Adjusted EBITDA development impacted by timing effect, strong underlying performance

Adjusted EBITDA, H1 2026 vs. H1 2025, mEUR

Cash flow

EUR ' 000	H1 2026	H1 2025
Operating profit	5,680	13,935
Adjustments	10,001	8,591
Changes in working capital	-12,398	-13,651
Cash flow from operations before financial income and expenses	**3,283**	**8,876**

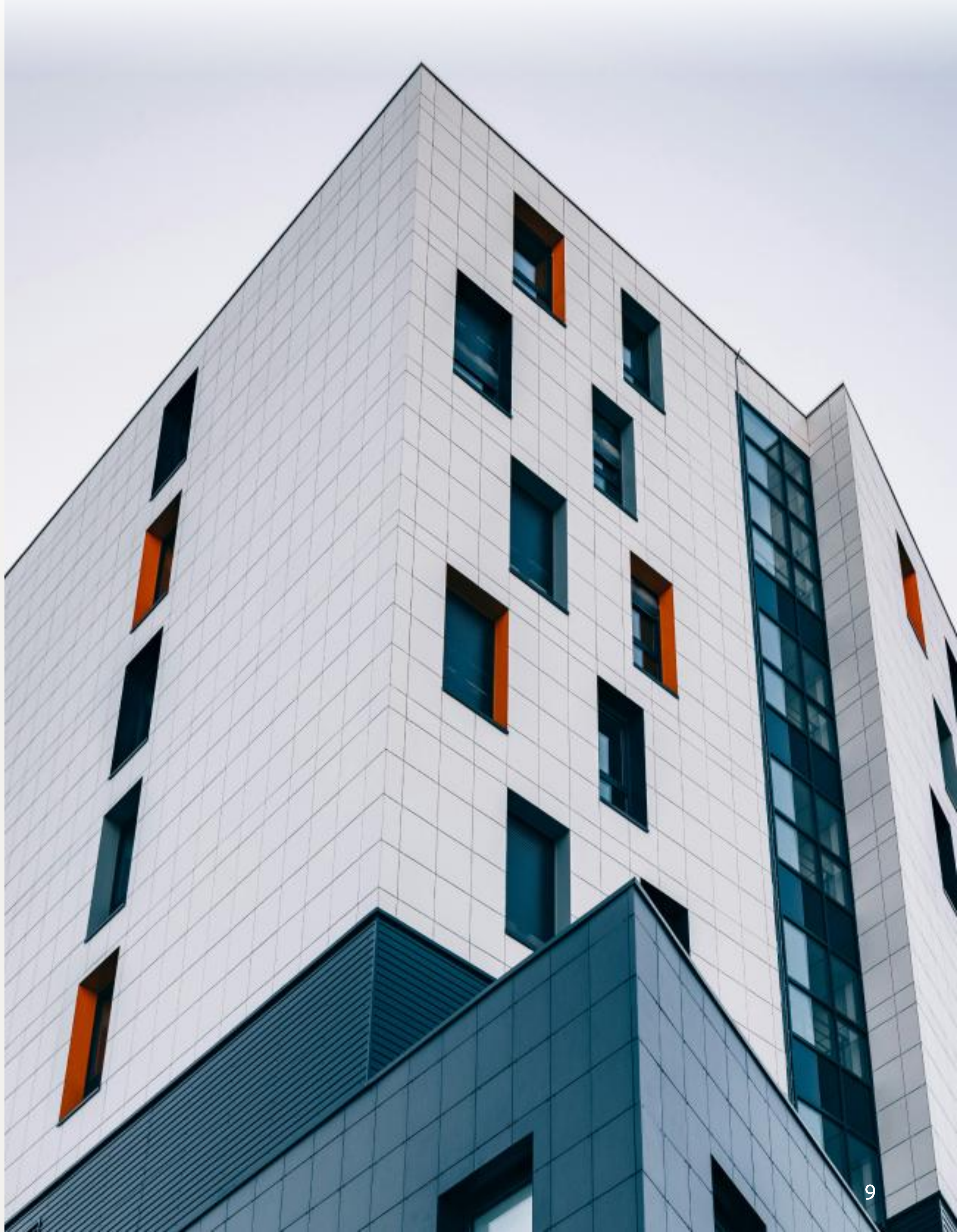
188.1

Net Debt, mEUR

4.19x

Leverage ratio

Based on EBITDA in accordance with Bond Terms



2026 Outlook

H1 2026 developed in line with our expectations. Based on the YTD performance and developments in the business environment, the outlook for 2026 is maintained, unchanged from the Annual Report 2025 and our Q1 2026 report.

- Revenue growth: **0-5%**
- Adjusted EBITDA margin: **30-35%**

Thank you

Questions are welcome now, or at any time after the call

- Next conference call

30 April 2027

Publication of the Annual Report 2026

- Questions

Thomas Poulsen

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